



PROJECT EVALUATION WORKFLOW

This document is meant to explain clearly how the Project Evaluation Workflow shall be conducted.

The Entities involved in this Workflow are the following:

- ❖ **PROPOSING TEAM:** is the Team that proposes to Xegate a Project or a Technology
- ❖ **XEGATE PROJECT ENGINEER:** is the person that scouts the Proposing Team and the Project and follows carefully the Proposing Team, especially in the first technical phases
- ❖ **XEGATE PROJECT DIRECTOR:** is the person directly co-ordinating Xegate Project Engineers
- ❖ **XEGATE COMMITTEE FOR RESEARCH & SCIENCE (XCERS):** is the Committee responsible to accept or reject a Project; its decision is based on all relevant parameters (Technical, Financial, Commercial, Ethics, Logistics, ...)
- ❖ **XEGATE:** in this document identifies Xegate Commercial, Legal and Administration Departments

The Project Evaluation Workflow Screening is composed of the following phases:

- ❖ **PROJECT ENGINEER SCREENING:** first screen to check the interest and TRL of the Project
- ❖ **PROJECT DIRECTOR SCREENING:** deeper technical check with the opinion of Xegate Experts
- ❖ **XCERS SCREENING:** complete technical and commercial check
- ❖ **CONTRACT SCREENING:** final step to reach a Contract with Xegate
- ❖ **MARKETING & EXECUTION:** in this phase, the Project is operative and shall be executed

In the following Diagrams, the color of each element designates the Entity responsible for that particular Activity, as indicated:



Responsibility of **XEGATE PROJECT ENGINEER**



Responsibility of **XEGATE PROJECT DIRECTOR**

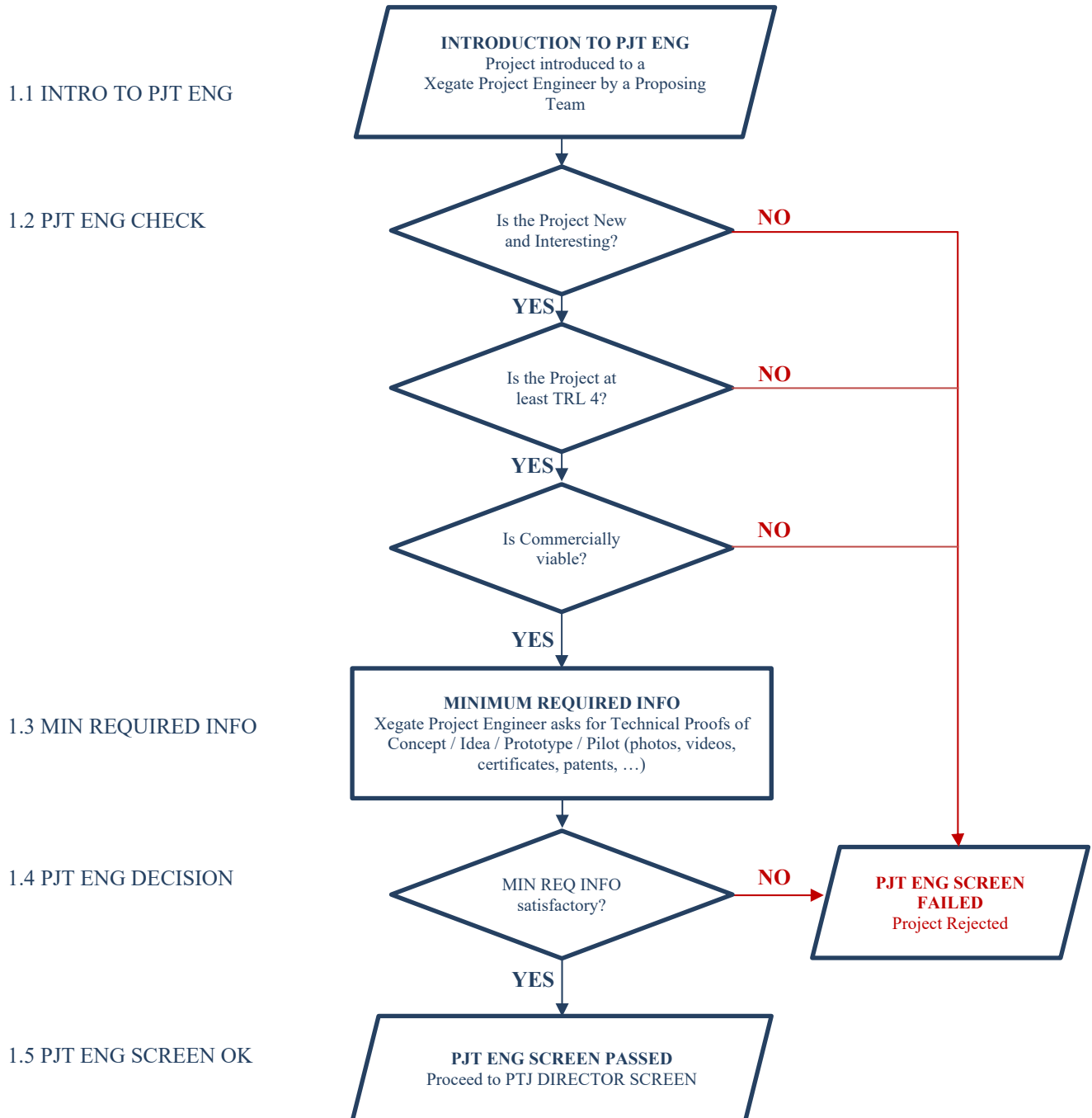


Responsibility of **XCERS**

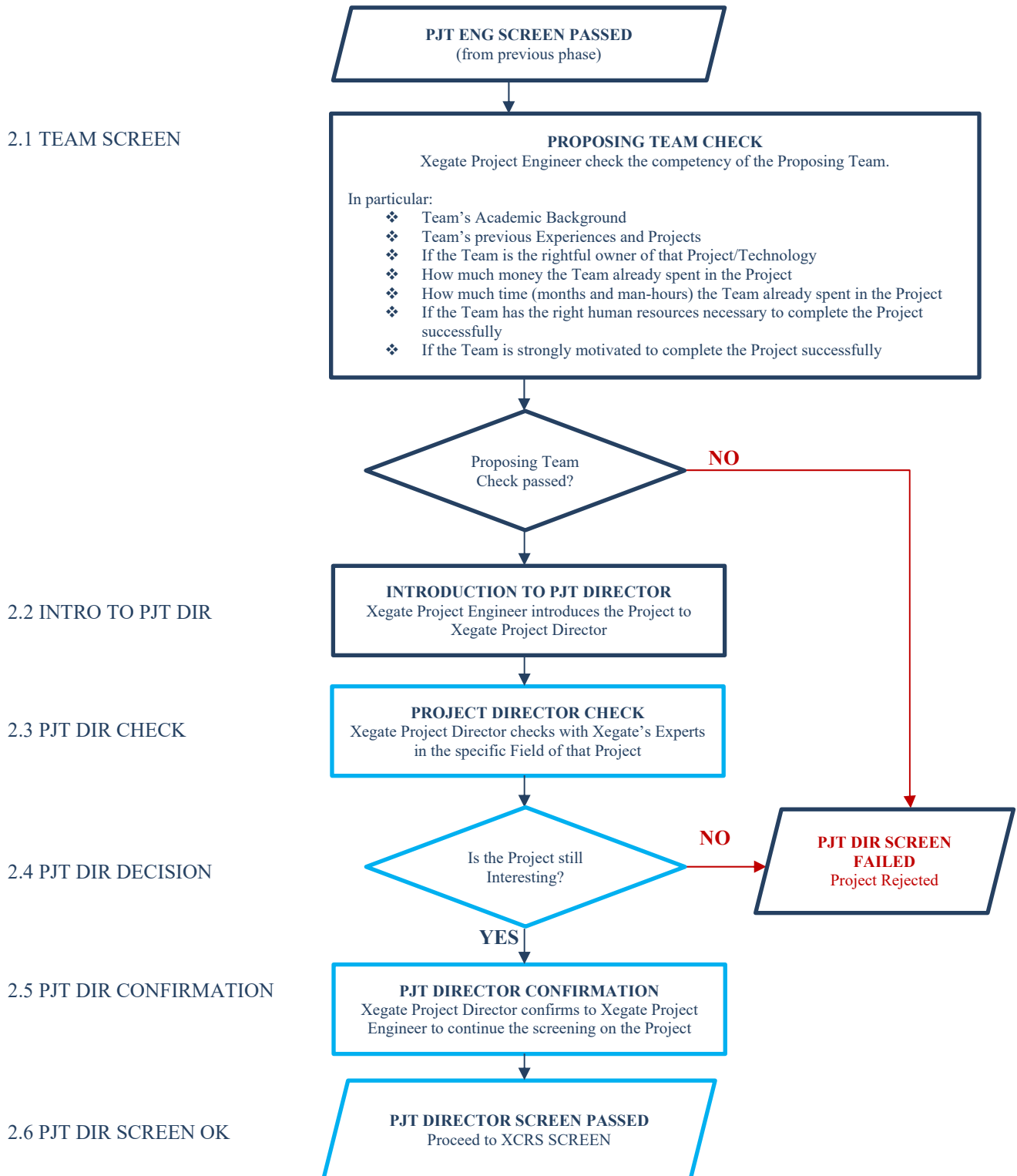


Responsibility of **XEGATE**

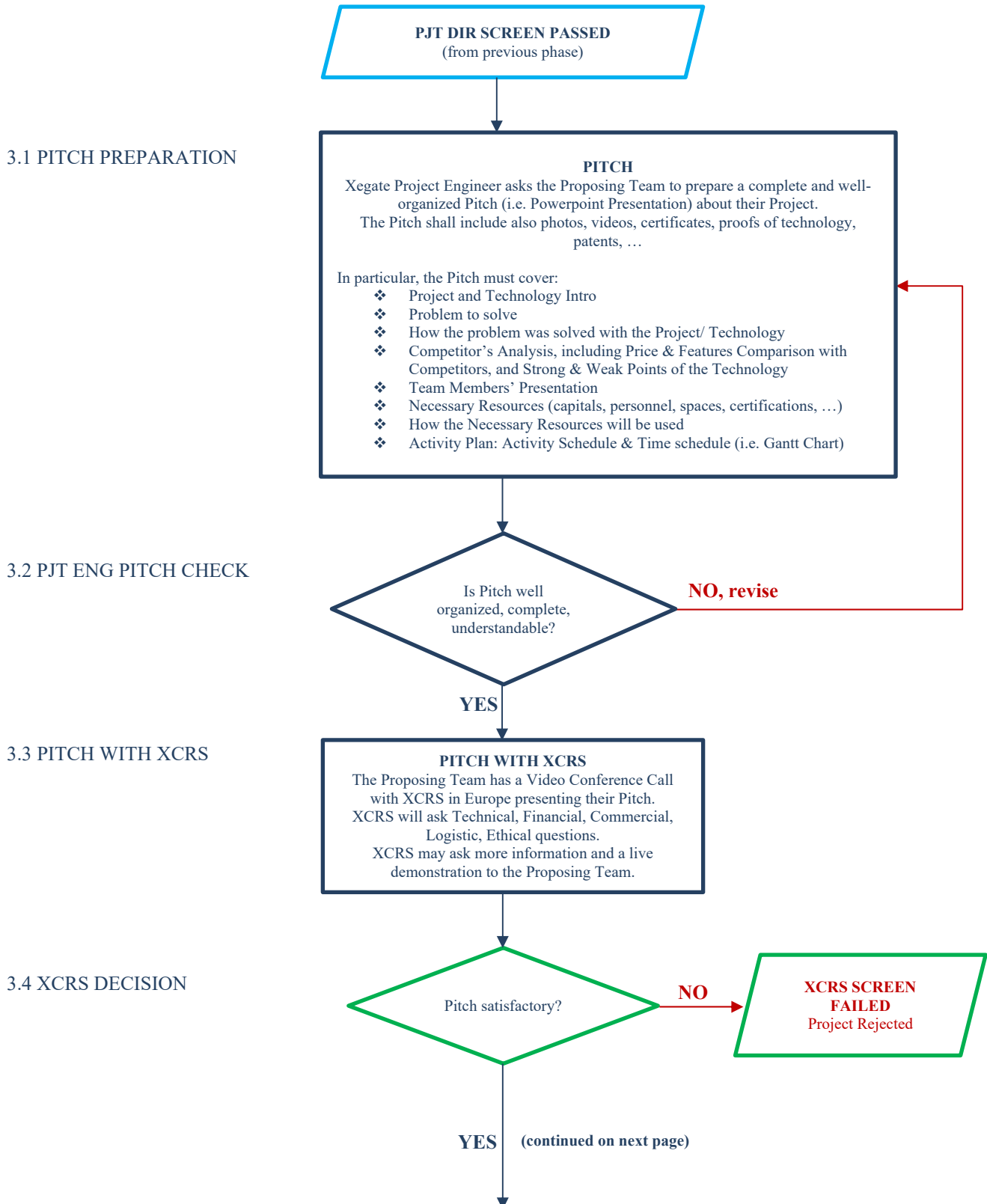
1. PROJECT ENGINEER SCREENING

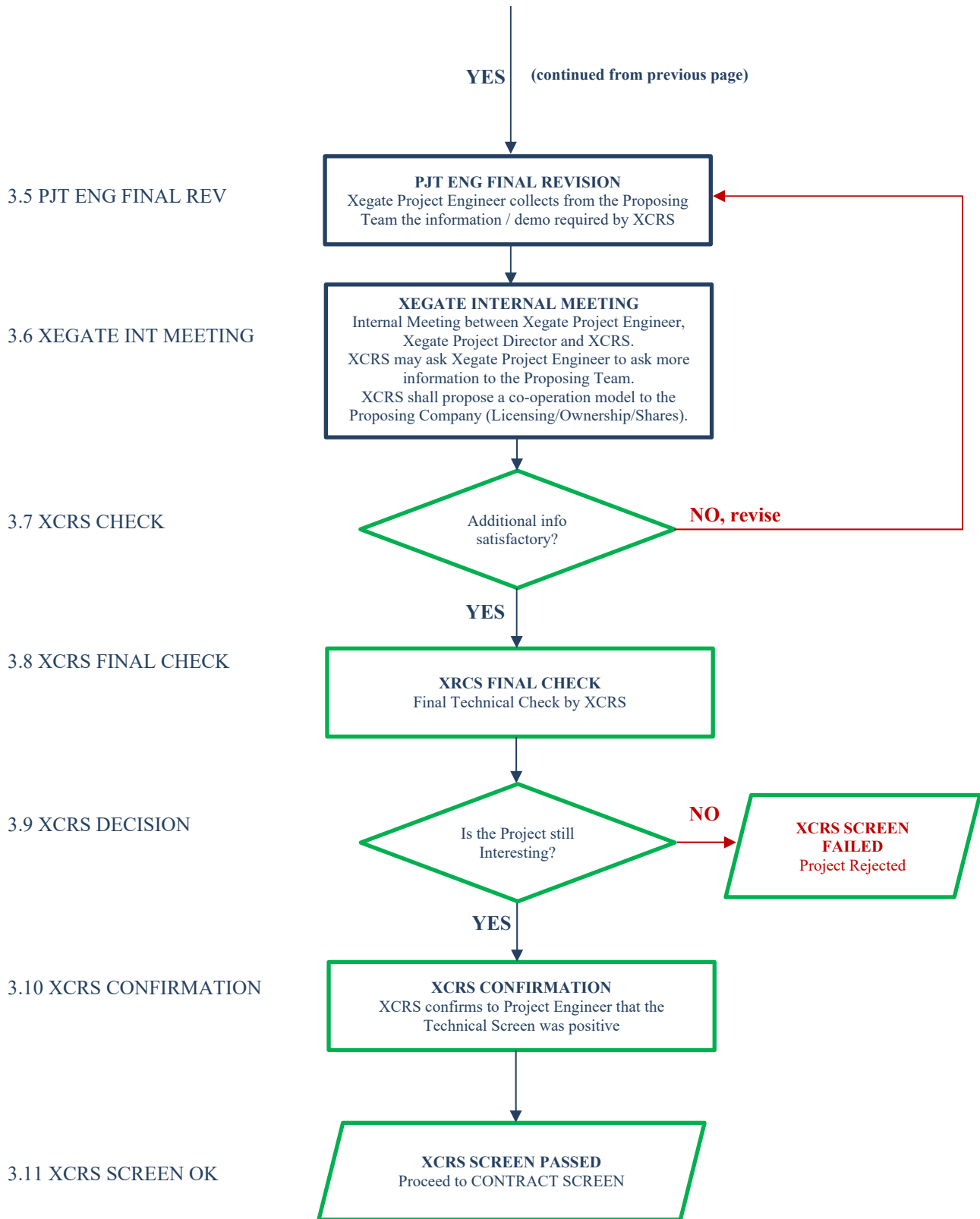


2. PROJECT DIRECTOR SCREENING

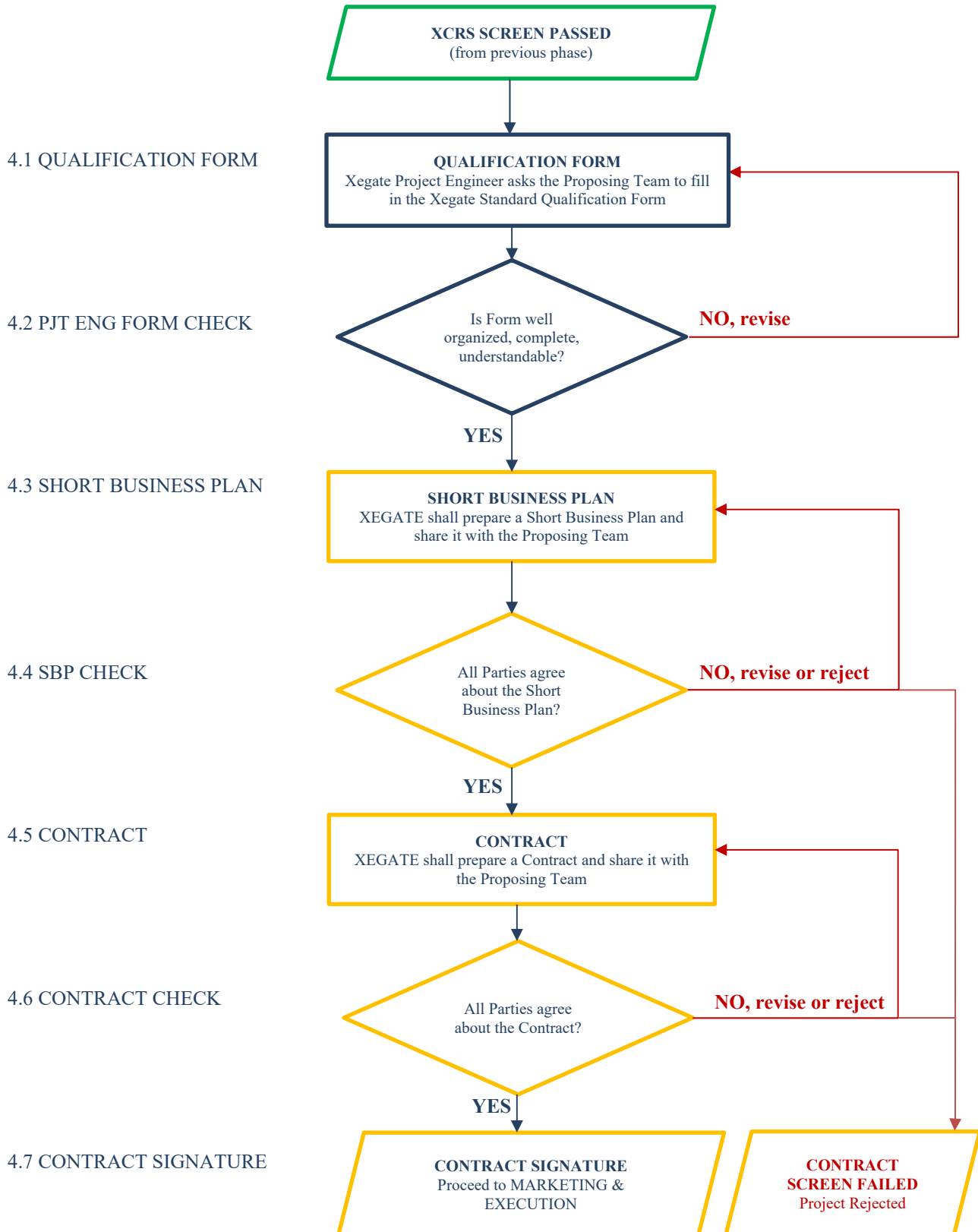


3. XCRS SCREENING





4. CONTRACT SCREENING



5. MARKETING & EXECUTION

